

第二章 作业

一. 单项选择题

- 1.The trade terms, also called price terms or delivery terms, are a set of uniform rules for the interpretation of trade terms to indicate the formation of the_____ and determine the rights and obligations of both the seller and the buyer as well as the time of passing the property in the goods in international trade.
A. total price B. unit price C.quality D.measurement unit
2. As an exporter, you concluded a deal with an American on the basis of EXW, then your transaction risk is to the _____ degree.
A. minimum B. maximum C. medium D. same
- 3.CIF Liner Terms requires the seller to contract for carriage and pay the freight. And the _____ shall bear the unloading charges at destination port.
A. seller B. buyer C. insurance company D. customs
- 4.CIP (“Carriage and Insurance paid to...”) means that the seller delivers the goods to the carrier nominated by him at the named point of delivery within the time of shipment, but _____ must in addition pay the cost of carriage necessary to bring the goods to the named destination.
A. seller B. buyer C. insurance company D. carrier
5. As an exporter, and when the goods are transported in containers, we make our off at _____ .
A. USD200/ton CIF Shanghai B. USD200 per ton CIF New York
C. USD200/ton FCA London D.USD200 per ton CIP Singapore

二. 判断题（正确填 T， 错误填 F）

- 1.Because popularly and generally accepted, Incoterms are laws or international conventions just as “United Nations Convention on Contracts for International Sale of Goods” is. ()
- 2.Symbolic delivery (Document transaction) means the seller fulfills his duty to deliver the goods against documents and the buyer makes payment against documents . ()
- 3.Under CIF, the seller is required to guarantee that goods must arrive at named port of destination at a specific period of time.()
- 4.Under CIP, the risks of the goods are transferred to the buyer form the time when the seller delivers the goods into the custody of the carrier nominated by him.()
- 5.Under CIF, If the documents provided by the seller are in accordance with the contract, and even the goods are lost during transit, the buyer has no right to reject the goods or refuse to make payment,In case the seller’s documents are not in conformity with what required in the contract, even if the goods arrive at the destination in good condition, the buyer still has the right to dishonor payment.()